### **EXCLUSIVE MULTIFAMILY OFFERING**





# 1267 NORTH LAUREL AVENUE, WEST HOLLYWOOD, CA 90046 23 APARTMENT UNITS

#### **OFFERING SUMMARY**

\$7,900,000 Price Down Payment 60% / \$4,740,000 \$3,160,000 Loan Amount Loan Type Proposed New 4.25% / 30 Years Interest Rate / Amortization Units \$343,478 Price Per Unit Rentable SF 19,922 Price Per Rentable SF \$433 Year Built/Renovated 1958

ASSET PERFORMANCE DATA				
	CURRENT	PROFORMA		
CAP Rate	3.17%	5.77%		
Net Operating Income	\$250,291	\$455,561		
GRM	18.93	12.28		



#### **INVESTMENT HIGHLIGHTS**

- First Time on the Market in Over 30 Years!
- Supply-Constrained Zip Code 90046
- Approximately 55% Upside in Rents
- Select Units Offer Private Balconies/Patios
- Excellent Unit Mix Composed of Mostly One- and Two-Bedroom Units!
- Separately Metered for Gas and Electric

#### **EXCLUSIVELY LISTED BY:**

Tony Azzi Executive Manad

Executive Managing Director Investments Senior Director, National Multi Housing Group

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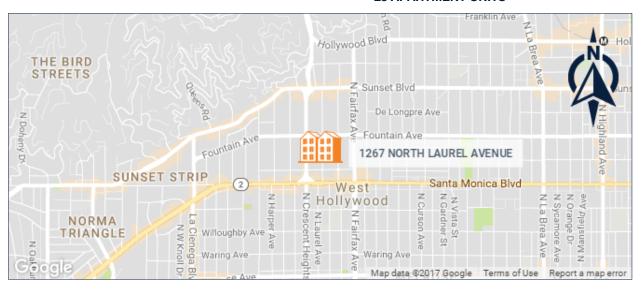
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# Marcus & Millichap

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UNIT COUN	T UNIT TYPE	AVERAGE. SQUARE FEET	CURRENT AVG. RENT	AVERAGE RENT/SF	MONTHLY INCOME	POTENTIAL RENTS	AVERAGE RENT/SF	MONTHLY INCOME
1	Bachelor 1Bath Non- Conforming				\$1,061	\$1,600	\$3.20	\$1,600
4	Studio 1Bath	600			\$4,667	\$1,750	\$2.92	\$7,000
12	1Bdr 1Bath	875			\$15,752	\$2,145	\$2.45	\$25,240
6	2Bdr 2Bath	1,087			\$13,304	\$3,295	\$3.03	\$19,770

OPERATING DATA						
Income	Current	Pro Forma				
Gross Potential Rent	\$417,408	\$643,320				
Other Income	\$1,950	\$1,950				
Gross Potential Income	\$419,358	\$645,270				
Less: Vacancy/Deductions (GPR)	2.5% / \$10,435	2.5% / \$16,083				
Effective Gross Income	\$408,923	\$629,187				
Less: Expenses	\$158,632	\$173,626				
Net Operating Income	\$250,291	\$455,561				
Net Cash Flow Before Debt Service	\$250,291	\$455,561				
Debt Service	\$186,544	\$186,544				
Debt Coverage Ratio	1.34	2.44				
Net Cash Flow After Debt Service	1.3% / \$63,747	5.7% / \$269,017				
Principal Reduction	\$53,273	\$53,273				

EXPENSES					
Real Estate Taxes	\$92,564	\$92,564			
Insurance	\$7,300	\$7,300			
Utilities	\$9,613	\$9,613			
Gas	\$4,353	\$4,353			
Repairs & Maintenance	\$20,690	\$20,690			
Landscaping	\$600	\$600			
On-Site Payroll	\$1,200	\$1,200			
Management Fee	\$16,357	\$31,459			
Pest Control	\$677	\$677			
Pool	\$3,370	\$3,370			
Trash Removal	\$1,908	\$1,800			
Total Expenses	\$158,632	\$173,626			